



STATE OF NEW HAMPSHIRE
DEPARTMENT OF HEALTH AND HUMAN SERVICES
DIVISION OF PUBLIC HEALTH SERVICES

Lori A. Shibanette
 Commissioner

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 Director

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March 12, 2021

His Excellency, Governor Christopher T. Sununu
 State House
 Concord, New Hampshire 03301

REQUESTED ACTION

Authorize the Department of Health and Human Services, Division of Public Health Services, to enter into **Retroactive, Sole Source** contracts with the Contractors listed below in an amount not to exceed \$26,653,400 for COVID-19 testing for staff in long-term care facilities, with the option to renew for up to one (1) additional year, effective retroactive to December 31, 2020, upon Governor approval through June 30, 2021. 100% Federal Funds.

Contractor Name*	Vendor Code	Individual Price Limitation	Shared Price Limitation	REQUEST AMOUNT TOTAL**	Total Price Limitation***
Greenbriar Operations LLC	318048	\$516,200	Shared Price Limitation - \$315,000		\$831,200
Axis Health at Derry OPCO, LLC	318581	\$162,600			\$477,600
Bear Mt Hanover, LLC	318076	\$254,200			\$569,200
Bedford Nursing & Rehabilitation Services, LLC	318056	\$272,600			\$587,600
Bel-Air Nursing and Rehab Center, Inc.	317727	\$144,200			\$459,200
Colonial Poplin Nursing Home, Inc.	216198	\$249,000			\$564,000
County of Belknap	177360	\$419,200			\$734,200
County of Carroll	177369	\$458,600			\$773,600
County of Cheshire	177372	\$707,400			\$1,022,400
County of Coos	177270	\$563,400			\$878,400
County of Coos	159847	\$563,400			\$878,400
County of Grafton	177397	\$655,000			\$970,000
County of Merrimack	177435	\$1,548,600			\$1,863,600
Edgewood Manor, Inc.	226713	\$524,000			\$839,000
Franklin Home for the Aged Association	154062	\$118,000			\$433,000

Genesis Administrative Services, LLC	Various - See Exhibit B-2	\$6,910,400		\$7,225,400
Greenleaf Properties, Inc.	216169	\$230,600		\$545,600
Hanover Hill Health Care Center Services	216899	\$524,000		\$839,000
Heartland HealthCare Center LLC	257455	\$296,200		\$611,200
Holy Cross Health Center, Inc.	217632	\$235,800		\$550,800
Jaffrey Rehabilitation and Nursing Center LLC	318075	\$183,400		\$498,400
Memorial Elder Health Services	315314	\$191,400		\$506,400
Merrimac Medical Investors, LLC	220905	\$461,200		\$776,200
Metro Health Foundation of New Hampshire, Inc.	158530	\$484,800		\$799,800
New Hampshire Catholic Charities	Various - See Exhibit B-2	\$1,640,400		\$1,955,400
NH Odd Fellows Home	154122	\$366,800		\$681,800
Peak Healthcare at Keene, LLC.	337035	\$262,000		\$577,000
Peak Healthcare at Portsmouth, LLC.	337037	\$348,600		\$663,600
Peak Healthcare at Rochester, LLC.	337036	\$270,000		\$585,000
Pearl Street HealthCare Center LLC	257454	\$366,800		\$681,800
Peterborough Retirement Community At Upland Farm, Inc.	333815	\$550,200		\$865,200
Pleasant Valley Operating Company LLC	318054	\$314,400	Shared Price Limitation - \$315,000	\$629,400
Rannie Webster Foundation	216493	\$432,400		\$747,400
Salemhaven, Inc.	154974	\$374,800		\$689,800
School Street Associates Inc	154815	\$110,200		\$425,200
Silverstone by Hunt	Various - See Exhibit B-2	\$380,000		\$695,000
St. Joseph Residence, Inc.	218471	\$173,000		\$488,000
Taylor Community	318565	\$534,600		\$849,600

The Courville at Manchester, LLC	216900	\$262,000			\$577,000
The Courville at Nashua, Inc.	216901	\$262,000			\$577,000
The Morrison Hospital Association	216949	\$270,000			\$585,000
The Prospect-Woodward Home	325292	\$222,800			\$537,800
The Riverwoods Group	336365	\$943,200			\$1,258,200
United Church of Christ Retirement Community, Inc.	154631	\$864,600			\$1,179,600
Villa Crest HealthCare Center LLC	255080	\$393,000			\$708,000
VK Dover, LLC	318051	\$322,400			\$637,400
		\$26,338,400	\$315,000	\$26,653,400	

*The Contractors included in this table are subject to change and contingent upon each Contractor returning a signed contract. Any modifications to the list of Contractors will be reflected in the informational item to be presented to the Executive Council.
 ** Represents the total of individual price limitations across all contracts plus the shared price limitation.
 *** Represents the individual price limitation plus shared price limitation as indicated on the P-37 of each contract.

Funds are available in the following accounts for State Fiscal Year 2021, with the authority to adjust budget line items within the price limitation and encumbrances between state fiscal years through the Budget Office, if needed and justified.

**05-95-90-903010-19010000 HEALTH AND SOCIAL SERVICES, HEALTH AND HUMAN SVCS
 DEPT OF, HHS: PUBLIC HEALTH SERV DIV, BUREAU OF LABORATORY SERVICES, ELC
 CARES COVID-19**

State Fiscal Year	Class / Account	Class Title	Job Number	Total Amount
2021	102-500731	Contracts for Prog Svc	90183538	\$26,653,400
			Total	\$26,653,400

EXPLANATION

This request is **Retroactive** because the Department, in the interest of the public's health and safety, worked with the long-term care facilities to continue COVID-19 surveillance testing for their staff, and Federal funds were not received and appropriated in time for Governor approval. These contracts are **Sole Source** because the identified Contractors are the only long-term care facilities in the State of New Hampshire.

The purpose of this request is to support COVID-19 surveillance testing of staff at long-term care facilities throughout the state. Long-term care facilities have been disproportionately impacted by COVID-19. The Contractors must conduct surveillance testing for staff based on the positivity rate in their respective counties, per Centers for Medicaid and Medicare requirements. Each long-term care facility will coordinate its staff testing and send the tests to a laboratory. The Department will pay \$100 for one COVID-19 surveillance test per staff member per week. The Department has agreed to a \$315,000 shared price limitation among the Contractors for resident outbreak testing, as needed, through January 31, 2021.

Approximately 11,400 individuals will be tested or benefit from these contracts between December 31, 2020 to June 30, 2021.

The Department will monitor contracted services by requiring the Contractors to submit monthly testing reports to ensure all testing is completed as required.

Areas served: Statewide

Source of Funds: CFDA #93.323, FAIN #NU50CK000522

In the event that the Federal Funds become no longer available, General Funds will not be requested to support this program.

Respectfully submitted,



Lori A. Shibinette
Commissioner

I hereby approve this request pursuant to RSA 4:45, RSA 21-P:43, and Section 4 of Executive Order 2020-04 as extended by Executive Orders 2020-05, 2020-08, 2020-09, 2020-10, 2020-14, 2020-15, 2020-16, 2020-17, 2020-18, 2020-20, 2020-21, 2020-23, 2020-24, 2020-25, 2021-01, 2021-02, and 2021-04, and suspend the Manual of Procedures 150, V., A., 3 requirement.

3-18-21

Date



Name: Governor Christopher T. Sununu